

<p style="text-align: center;"><b>CAREER SEARCH ESSENTIALS</b></p> <p style="text-align: center;"><b>MBA CONCENTRATION: ENTREPRENEURSHIP</b></p>
--------------------------------------------------------------------------------------------------------------------------------------------------

**People at NC State you should know:**

- Roger Debo – [Roger\\_Debo@ncsu.edu](mailto:Roger_Debo@ncsu.edu)
- Ted Baker – [Ted\\_Baker@ncsu.edu](mailto:Ted_Baker@ncsu.edu)
- Michael Zapata – [mz3@mindspring.com](mailto:mz3@mindspring.com)
- Jon Bartley – [John\\_Bartley@ncsu.edu](mailto:John_Bartley@ncsu.edu)
- Jennifer Capps – [jenniferanderson@ncsu.edu](mailto:jenniferanderson@ncsu.edu)
- Steve Markham – [stephen\\_markham@ncsu.edu](mailto:stephen_markham@ncsu.edu)
- Dick Kouri - [Richard\\_Kouri@ncsu.edu](mailto:Richard_Kouri@ncsu.edu)
- Russell Thomas – [russell\\_thomas@ncsu.edu](mailto:russell_thomas@ncsu.edu)

**Books you should read:**

- Illusions of Entrepreneurship, by Scott Shane
- Out of Poverty, by Paul Polak
- No Cash, No Fear, by Terry Allen
- How Breakthroughs Happen, by Andrew Hargadon

**Websites you should visit:**

- <http://eventuring.kauffman.org/>
- <http://www.slu.edu/x19110.xml>
- <http://www.entrepreneur.com/>
- <http://www.cednc.org/>
- <http://edcorner.stanford.edu/>
- <http://www.techjournalssouth.com/>

**Organizations you should join:**

- Council for Entrepreneurial Development
- Entrepreneurs Club
- TIE Carolina

**Key Alumni you should meet:**

Bobby Bahram – CFO, RadarFind - [bobby.bahram@univerge.com](mailto:bobby.bahram@univerge.com)

Jason Conner – Attorney, Life Sciences Law, LLP

Audrey Mungal – Director, Product Planning, Lexis-Nexis - [asmungal@bellsouth.net](mailto:asmungal@bellsouth.net)

Raj Narayan – Assoc. Director, Kenan Institute for Engineering, Technology and Science - [rnarayan@hotmail.com](mailto:rnarayan@hotmail.com)

Michael Zapata – CEO, Martin Manufacturing - [mz3@ieee.org](mailto:mz3@ieee.org)

**Career Fairs you should attend:**

(local, regional, national, international conferences)

- CED Venture Conference 20XX
- North Carolina Biotechnology Center Forums - [http://www.ncbiotech.org/news\\_and\\_events/events/calendar.php](http://www.ncbiotech.org/news_and_events/events/calendar.php)

- TechJournal South DeckParty - <http://www.techjournalssouth.com/deckparty/>

**Career paths you should investigate:**

- New Venture Startup
- Venture Capital Associate
- Product Development Manager
- Fabulously wealthy individual investor